

# Jacob Wylie

wylie@indiana.edu • (902)295-1010

**Current Address:**  
888 N. College Ave.  
Bloomington, IN 44555

**Permanent Address:**  
6220 S. Blessing St.  
Reynolds, IL 65432

---

## EDUCATION & HONORS

---

**Indiana University, Kelley School of Business, Bloomington, IN**  
*Bachelor of Science in Business*

*May 2015*  
**GPA 3.87 / 4.00**

**Majors:** Finance, Economic Consulting • **Minor:** Economics

### Academic Honors and Awards

- John and Ellen Carruthers Scholarship, IU Distinction Scholarship, Beta Gamma Sigma
- Business Honors Program, Hutton Honors College, Direct Admit to Kelley School of Business

**Investment Banking Workshop, Bloomington, IN**

- Accepted into highly-selective, rigorous program focused on developing skills for investment banking careers
- Trained in valuation techniques and industry trends through lectures and *Training the Street Seminars*
- Performed DCF and comparable companies analysis on Dollar General

---

## PROFESSIONAL EXPERIENCE

---

**Bank of America Merrill Lynch, New York City, NY**  
*Investment Banking Analyst – Healthcare Group*

*June 2015*

**Bank of America Merrill Lynch, San Francisco, CA**

*June 2014 – August 2014*

*Investment Banking Summer Analyst – Life Sciences Group*

- Completed ten-week internship culminating in the extension of a full-time offer upon graduation
- Built DCF valuation of Otonomy and collaborated with team to tailor model for use in IPO process
- Drafted ECC memo for \$500mm issuance of senior notes by Jazz Pharmaceuticals
- Discussed the capital markets environment and pathways to IPO with CEO and CFO of a foreign drug delivery company
- Analyzed drug launch expectations versus results in the obesity space to determine stock price consequences
- Examined shareholder profiles, VWAP, trading ranges, Wall Street consensus SOTPs, and reviewed corporate structure to depict susceptibility to shareholder activism and advised on hostile defense steps for various clients

**The Shelby Group, Schaumburg, IL**

*May – August 2011, 2012 & 2013*

*Accounting Intern*

- Built and maintained models to supplement creation of quarterly and annual financial statements
- Developed and managed integration of new timesheet entry automation process, cutting input time in half
- Constructed comparative analysis spreadsheets detailing monthly revenue from numerous clients and projects

**Navigant Consulting, Chicago, IL**

*March 2013*

*Job Shadow Participant*

- Discussed current engagements across business areas and interpreted upcoming client presentations

**SkilGroup, Rolling Meadows, IL**

*May – August 2009 & 2010*

*Bookkeeping Intern*

- Improved spreadsheet adaptability by altering formulas, cutting input time in half
- Verified timesheets, invoices, and expenses, entering corresponding transactions into QuickBooks

---

## LEADERSHIP & ACTIVITIES

---

**Kelley Undergraduate Think Tank, Bloomington, IN**

*September 2013 – Present*

*Student Representative*

- Discussed numerous initiatives within the business school to determine paths for implementation and improvement
- Projects include a peer-mentoring program, new majors, marketing initiatives, and various Kelley websites

**Investment Banking Club Case Competition, Bloomington, IN**

*February 2013*

*First Place*

- Selected by panel of ten Investment Banking Workshop seniors as team with the best idea and presentation
- Performed valuation analysis of BlackBerry and researched the competitive environment it operates in, resulting in the recommendation of an acquisition to expand their patent portfolio and bolster cash flow margins

**IU Men's Club Volleyball, Bloomington, IN**

*September 2011 – April 2013*

*Starting Hitter*

- Selected as only freshman on A-team, ending successful year with top five finish at annual national tournament

---

## INTERESTS

---

Volleyball (First Team All-State, 12<sup>th</sup> Grade) • Architecture • Automobiles • *House of Cards*