

# Bryan Smith

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**Current Address:**  
500 N. College Ave. Apt. 10  
Bloomington, IN 47404

**Permanent Address:**  
105 Bradford Ct.  
Naperville, IL 60563

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## EDUCATION

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**Indiana University, Kelley School of Business**, Bloomington, IN

*Bachelor of Science in Business*

Majors: Finance, Real Estate

Academic Honors:

- Direct Admission to Kelley School of Business
- Phi Eta Sigma and Alpha Lambda Delta Honor Society

**Emerging Economies- Spring Break Study Abroad**, Hangzhou and Shanghai, China

- Visited several businesses such as Whirlpool to learn about business culture and growth in China

*May 2015*

**GPA: 3.65/4.00**

## EXPERIENCE

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**Deloitte- Financial Advisory Services**, Chicago, IL

*Real Estate Consulting Intern*

- Reviewed lease documents to assist private equity firms with projecting cash flows
- Mined data through numerous surveys to validate a selection of valuations and projected cash flows
- Communicated with clients and employees in India to ensure the highest quality service

**Wicker Park Apartments**, Chicago, IL

*Intern*

- Created a database and analyzed over 1000 prospective properties by listing ownership information and value
- Searched for potential investments through RealQuest by property type, square footage, and previous sale dates
- Participate in the negotiation process to understand real estate deals in different industries

*January 2014-March 2014*

*March 2014-August 2014*

## ACTIVITIES

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**Indiana University Real Estate Club**, Bloomington, IN

*Vice President*

- Manage membership information including updating email lists and recording club fee payments for 200 members
- Attend two site visits of property developments per semester to understand the changes in the market
- Collaborated with other Indiana University students to win out of 25 teams the 2013 NAIOP Case for Indiana

**Indiana University Debate Team**, Bloomington, IN

*Debater*

- Competed against students from other universities on various topics and current events
- Developed arguments and solutions to difficult political and economic problems
- Researched and analyzed several different topics to strengthen arguments

**Investing and Trading for College Students**, Chicago, IL

*Chicago Board Options Exchange Workshop Participant*

- Attended a 3.5 day seminar designed for college students to learn about options pricing and market
- Visited with firms and discussed different strategies to invest in the options market
- Networked with individuals ranging from top trading firms to start-up investment consultants

**Boy Scout Troop 3627**, Naperville, IL

*Eagle Scout*

- Planned, designed, and built five benches for a pond for the community to enjoy
- Budgeted and allocated resources to minimize waste and build effective benches
- Instructed younger scout on skills and techniques to help them improve their rank

*August 2011-Present*

*August 2012- May 2014*

*August 2012*

*January 2002- November 2010*

## ADDITIONAL

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Socioeconomics, World Politics, St. Louis Cardinals, and Indiana Basketball